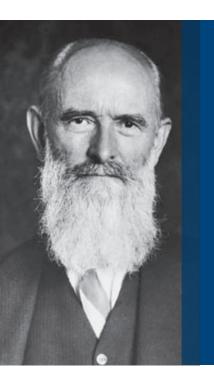


Motion Detectors – Made by Bosch **Quality You Can Trust**





"It has always been an unbearable thought to me that someone could inspect one of my products and find it inferior in any way. For that reason I have constantly tried to produce products which withstand the closest scrunity – products which prove themselves superior in every respect ..."

Robert Bosch 1918

Contents

| 1. | Innovations for Your Success | 3 – 4 |
|----|--|-------------------|
| 2. | Superior Performance – Always One Step Ahead | 5 |
| | 2.1 Reliability as a Premise | 6 – 7 |
| | 2.2 Quality as a Given Trust in Bosch – Unique Testing Facilities Play It Safe | 8 9 - 10 11 |
| | 2.3 Time Is Money – We Make Installation Easy | 12 |
| | 2.4 Award-Winning Technologies | 13 |
| 4. | Solutions for All Requirements – a Broad Range of Innovative and Reliable Products | 14 - 15 |
| 3. | Your Success Is Our Success | 16 |

1. Innovations for Your Success

For more than a century the Bosch name has been synonymous with excellent quality and continual innovation.

The companies of the Bosch Group constantly strive for the best possible solutions: high-tech, innovative, high-performance, good-looking and ergonomic products that meet evolving needs.

To achieve this, Bosch invests an average of 11 percent of its sales volume in R&D. Around the world it has more than 25,000 specialists working to improve existing products and develop new products, systems and innovative manufacturing processes. Examples include advanced lithium ion batteries and intelligent video analysis (IVA).

The results are impressive: Bosch applies for an average of over 3,000 patents a year, placing it among the world's top filers.



Bosch Security Systems - Invented for Life

Bosch Security Systems offers a complete range of leading-edge security and communication products and systems. The range of applications include CCTV, access control systems, intrusion alarm systems, fire alarm systems, building management system, public address/voice evacuation, conference systems, paging and personal security, and social alarm systems.

For over 80 years (since being founded as Hanseatische Notruf AG), Bosch has defined the market with innovative, high-quality intrusion alarm products for all kinds of applications.

Intrusion Systems by Bosch

Over the past four decades, Bosch has been awarded over 30 patents in this field. Many of their spin-offs – including Pet Immunity, Multi-Frequency Acoustic Glass Break Detection and Microwave Noise Override – have become industry standards.

In 1999, Bosch established a Research and Technology Center (RTC) with offices in California and Pennsylvania. Strategically located to facilitate close collaboration with leading U.S. universities, it focuses on diverse topics such as wireless technologies for automotive, building technology, consumer goods and industrial applications, sensor and communication technologies.

History of Bosch Sensor Developments

ceiling-mount detector

| 1969 | First solid-state modulated LED beam detector | 2002 | Introduce OD850 outdoor dual with |
|------|---|------|--|
| 1971 | First long-range beam detector | 2004 | quadrature microwave LTD processing |
| 1972 | First use of retro-reflector technology | 2004 | The industry's first multi-module detector |
| | in a detector | 2004 | MTBF (Mean Time Between Failures) |
| 1973 | First use of digital filtering in ultrasonic | | and install time design improvements |
| | motion detectors | 2005 | Blue Line Series launch |
| 1974 | First large-area-coverage ultrasonic system | 2006 | Tri Focus Optics |
| 1978 | Body heat motion sensing (PIR) | 2006 | Active white light processing without |
| 1985 | Flip-mirrored optics | | degradation of PIR signal |
| | | 2006 | Sensor data fusion at detector level |
| 1987 | First reliable dual-technology detector (microwave/PIR) | 2008 | Professional Series with EN 50131 grade 3 |
| | (IIICTOWAVE/FIN) | 2000 | Anti-mask technology |
| 1989 | New industry standard request-to-exit sensor | | |
| 1990 | Reliable pet discrimination | 2011 | Blue Line Gen 2 launch |
| 1330 | nenable pet discrimination | 2011 | ISN Series launch |
| 2001 | Industry's highest mounting | | |

2. Always One Step Ahead



Bosch Security Systems is recognized throughout the security industry as a global leader in intrusion detector expertise. It has earned this reputation by consistently providing products that meet customers' needs, focusing on reliability, durability and ease of installation.

Bosch offers a wide choice of models to suit the requirements of virtually any application. In early 2005, Bosch introduced its **Blue Line** family of passive infrared (PIR) and microwave detectors. Targeting the high-end residential and mid-range commercial markets, they employ Bosch's proprietary First Step Processing (FSP) and TriTech technologies.

In 2011 Bosch launched the Blue Line Generation 2 motion detector range with further improvements. Now the **Professional Series** of commercial and industrial intrusion detectors has taken this to the next level with several innovative technologies including Sensor Data Fusion (SDF) and the TriFocus optical system.

In 2011 Bosch launched the new **ISN Series**, designed for low risk applications in easy environments. The entry level PIR motion detectors made by Bosch.

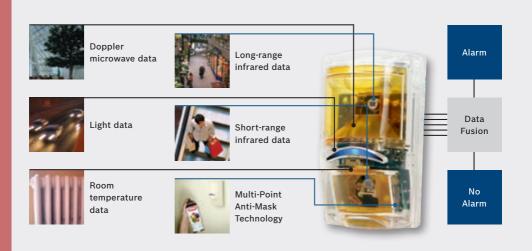
2.1 Reliability as a Premise

The Professional Series intrusion detectors from Bosch Security Systems come close to achieving optimally rapid, accurate detection while eliminating false alarms.

PIR/microwave and other multi-technology motion detectors make alarm decisions by comparing the results obtained by different methods. If they agree, an alarm is output. Although this improves false alarm immunity, merely installing multiple sensors does not increase effectiveness.

Sensor Data Fusion

This innovative technology addresses this weakness by intelligently coprocessing signals from up to five independent sensors: two PIR sensors, a room temperature sensor, a white light sensor and – in some models – a microwave sensor. Proprietary algorithms running on a high-performance microcontroller simultaneously analyze the data from all sensors and make a decision that takes all information into account. This technology takes performance to a new level, virtually eliminating false alarms.





Multipoint Anti-Mask with Integrated Spray Detection

- Through the Lens
 Protects against materials placed in front of the detector
- 2 Bounce Back
 Protects against objects approaching the detector
- 3

Spray Detection

Protects against materials sprayed on the detector such as print, liquid bandaid, etc.

TriFocus Optics

Three specially designed Bosch lenses cover the short, intermediate and long ranges to eliminate coverage gaps all the way to the detector's maximum detection distance.

Using three lenses and multiple sensors vastly improves the optical signal for each range, resulting in greater resolution and the ability to distinguish intruders from false alarm sources. Professional Series Detectors monitor 86 zones and combine to form 11 continuous curtains of detection within the coverage area.

Multi-Point Anti-Mask Technology

The Professional Series ISC-PPR1-WA16 and ISC-PDL1-WA18 detectors offer antimasking technology that complies with all of the latest international standards for detecting objects placed in front of a detector. Patented prism lenses and active infrared detection offer protection from all known ways of trying to prevent detectors from operating, including fabric, paper, metal, plastic, tape, and sprays.



2.2 Quality as a Given

Quality You Can Trust

People who buy Bosch products rightly expect quality. Wherever Bosch manufactures – whether it is in Europe, Asia or America – it simply won't permit any deviations from its high standards. The motto is: "Quality means keeping promises". And Bosch doesn't make empty promises.

A wide array of tools and techniques ensures the quality of Bosch products, from the design phase through production. Six Sigma methodology is employed to ensure high-quality designs. Customer expectations are met by tools such as design failure mode effects analysis. Continuous improvement with DMAIC (Define – Measure – Analyze – Improve – Control) methods guarantees the highest level of customer satisfaction.

The **durability** of Bosch products makes sure that they meet and exceed environmental and usage requirements. Bosch also uses only the very best materials, which are purchased while applying very strict criteria. In-house quality control standards support the core processes of development, production, logistics and purchasing. Everything is rigorously monitored, from incoming goods all the way to the finished product.

Bosch's Intrusion Systems division has invested in state-of-the-art facilities for testing and developing detectors. Their highlights include:

- Range room: This is the main facility for testing catch performance and false alarm immunity. It can simulate any type of environment.
- ▶ Variable-temperature room: This room has two independent high-capacity HVAC systems for controlling the room temperature to within 0.5°C between 0 and 46°C. This permits the development of superior temperature compensation algorithms to ensure that detectors catch intruders in any environment and ignore false alarm sources.

- Walk testing: A grid pattern on the floor permits precise walk tests at all distances and angles according to EN50131-2 etc.
- ➤ Simulated walk test target "robot": The temperature of the robot's head, torso, legs and feet can be separately controlled to perfectly simulate a human being.
- ➤ Compliance labs: All detectors are rigorously tested to ensure compliance with each standard.
- Miscellaneous tests: e.g., to establish immunity to insects, drafts, white light and masking.

Walk test target with variable speed control.





Versatile Bosch robot with independent temperature control of each body part.

Small animal test target
with independent
temperature control.



HVAC units throughout the range for performance testing at any temperature.

Play It Safe – with EN 50131

For several years, the global market has benefited from the European EN 50131 guidelines for electronic intrusion detection systems.

These standards for intrusion alarm systems let installers and final customers such as retailers operating in multiple countries maintain the same level of security and reliability everywhere. They also facilitate comparisons of similar products, services and systems. The EN standards describe both intrusion security requirements and tests to ensure that products will work reliably under demanding environmental conditions.

These guidelines document the standards that devices must meet to achieve different security levels, which are numbered from 1 to 4. They range from low risk (level 1) across low-to-medium risk (level 2) and medium-to-high risk (level 3) to high risk (level 4).

The requirements and test procedures shown in the box are now available. The tests must be performed by an independent, accredited laboratory.



New EN Guidelines for Electronic Intrusion Detection

- ► EN50131-1
- EN50131-2-2
- EN50131-2-4
- EN50131-2-5
- EN50131-3
- ► EN50131-4
- ► EN50131-5-3
- General alarm-system requirements
- Passive infrared (PIR) detectors
- PIR/microwave dual-mode detectors
- PIR/ultrasonic dual-mode detectors
- Alarm panels
- Warning devices
- Wireless link for alarm systems

Standards to Advance the Entire Industry

This ensures that the entire security industry - from manufacturers, distributors and installers to end users - can fully trust the quality and proper functioning of systems. Independent certification also acknowledges the work of system manufacturers' R&D departments as well as the combined efforts of national and European associations to promote correct implementation of the guidelines. End users can count on getting a product that meets all the new standards' requirements.

Going beyond the EN50131 standards, Bosch detectors fulfill the requirements of standards

all over the world: Afnor, VdS, Incert. SBSC, FG, NCP, CCC, A-tick, UL639 and FCC part 15 subpart B. Class B. and many more. The Bosch laboratory, in fact, verifies that all detectors pass the most stringent tests of each standard. Bosch has also designed its own, even more demanding, tests, including customized EMI and RF tests - thus ensuring that its detectors are virtually immune to environmental disturbances. As a result, false alarm immunity and catch performance always exceed by far the requirements of any single country, ensuring that worldwide, with Bosch intrusion detectors, there is no hiding place for intruders.



2.3 Time Is Money – We make Installation Easy



Bosch Security System's products take less time to install than competing makes. Its many years of experience in installing detectors enable it to create industry-leading designs in terms of ease of installation.

Design, Look and Feel

The unique design of Bosch detectors slashes installation time by up to 25 percent and reduces the risk of mistakes. The unique, ergonomic two-piece housing takes only seconds to mount: simply slide it together and it automatically locks in place. A sealed optical chamber keeps out insects and debris while protecting the electronics from being accidentally damaged by screwdrivers, wires, etc. during installation. A built-in bubble level permits accurate horizontal and vertical alignment without the need for any extra tools, and a custom-designed plug-in terminal block with angled wire inlets increases convenience and reliability.

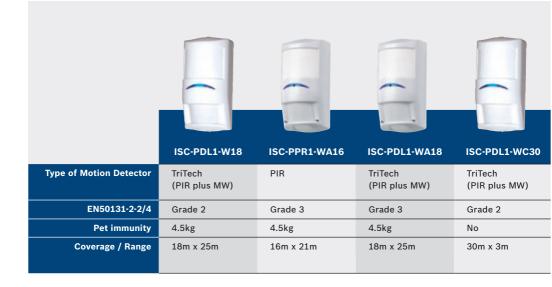
2.4 Award-Winning Technology

Bosch has won numerous industry awards for its Professional Series motion detectors with anti-masking technology:

| 2009 | Medal I Grade award at the International Forum & Exhibition on Security and Safety Technologies in Moscow, Russia | «Технологии безопасностия |
|------|---|--|
| 2008 | Inclusion in the "Gallery of New Products" at the International Security, Safety and Fire Exhibition (SICUR) in Madrid, Spain | Sicur Sicur Watera McGoccool |
| 2008 | Dual Tech Detector becomes the Intruder Alarm Product of the Year at IFSEC in Birmingham, England | IFSEC2008 SECURITY RECUSTRY ARRADS |
| 2006 | Detektor International Award for "Best Alarm Product" | DETEKTOR AWARD Best Product 2006 |

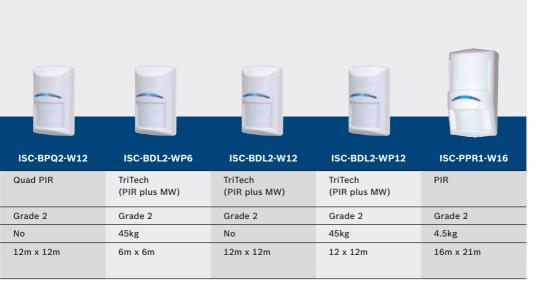
3. Solutions for All Requirements

Wall-Mount Detectors, ISN Series, Blue Line Series and Professional Series ISN-AP1 ISN-AP1-T ISC-BPR2-W12 ISC-BPR2-WP12 PIR Type of Motion Detector PIR PIR PIR Grade 1 Grade 2 Grade 2 Grade 2 EN50131-2-2/4 Pet immunity No No No 20kg 7.5m x 7.5m 7.5m x 7.5m 12m x 12m 12m x 12m Coverage / Range



A Broad Range of Innovative and Reliable Products

Bosch offers an extensive range of high-quality motion detectors equipped with leading-edge technology.



Ceiling-Mount Detectors





4. Your Success Is Our Success

Programs to Promote Partners

Bosch's partner programs increase the organization's commercial reach. As valuable links in the supply chain, partners receive optimum training and support.

With Bosch behind them, partners can look forward to many years of successful and profitable business. Going a step further, the Bosch Certified Partner Program gives partners receive extra training and certifies them to do highly specialized work. Customers can be sure that a Certified Bosch. Partner has the expertise to meet the very highest standards of safety and workmanship.

Training Courses

The Bosch Security Academy holds professionally run local training courses to keep installers up to speed on all products and technologies. Many courses include hands-on practice to make sure that participants leave able to confidently specify, promote and install Bosch Security Systems equipment.

In addition, Bosch helps partners grow their business by providing extensive commercial and marketing training, plus marketing materials that include brochures, quick selection guides and banners.

Please fax to:

E-mail:

I am interested in learning more about

| Bosch Intrusion Detectors other Bosch Security products (CCTV, Communication Systems, Fire Alarm Systems, Access Control Systems) Bosch partner programs |
|--|
| Please have a representative get in touch with me. |
| First and last names: |
| |
| Company: |
| Street address: |
| City/town and country: |
| Phone: |
| Fax: |
| |

Bosch Security Systems

To learn more about our product offering, please visit www.boschsecurity.com or send an e-mail to emea.securitysystems@bosch.com

© Bosch Sicherheitssysteme GmbH, 2010 Modifications reserved Printed in Germany | 02/11 | Printer AS-OT-en-01_F01U521092_02